

SANTA ANA DISTRICT OFFICE
FY 2015 LENDER RANKINGS
AS OF 8/31/15



TOP 3 LENDERS

#1 WELLS FARGO BANK, N.A.
327
\$15,785,700

#2 U.S. BANK, N.A.
229
\$48,916,100

#3 JPMORGAN CHASE BANK, N.A.
170
\$30,413,300

Rank	Lender Name	# of Loans	\$ Amount of Loans	Average \$/Loan
1	WELLS FARGO BANK NATL ASSOC	327	\$115,785,700	\$354,085
2	U.S. BANK NATIONAL ASSOCIATION	229	\$48,916,100	\$213,607
3	JPMORGAN CHASE BANK NATL ASSOC	170	\$30,413,300	\$178,902
4	CDC SMALL BUS. FINAN CORP	60	\$52,762,000	\$879,367
5	CELTIC BANK CORPORATION	51	\$30,781,300	\$603,555
6	COMPASS BANK	44	\$9,745,900	\$221,498
7	WILSHIRE BANK	42	\$24,871,800	\$592,186
8	COMMUNITY BANK	31	\$24,385,300	\$786,623
9	PACIFIC CITY BANK	31	\$13,434,500	\$433,371
10	BANK OF THE WEST	29	\$27,490,800	\$947,959
11	HANA SMALL BUS. LENDING INC.	27	\$15,218,500	\$563,648
12	PACIFIC W. CERT. DEVEL CORP	26	\$24,798,000	\$953,769
13	EAST WEST BANK	22	\$25,764,200	\$1,171,100
14	PLAZA BANK	22	\$21,848,200	\$993,100
15	BBCN BANK	22	\$19,958,500	\$907,205
16	BFC	21	\$26,314,000	\$1,253,048
17	KINECTA FCU	21	\$7,205,000	\$343,095
18	CALIFORNIA UNITED BANK	20	\$10,965,900	\$548,295
19	CAPITAL BANK	19	\$9,610,400	\$505,811
20	SEACOAST COMMERCE BANK	18	\$29,862,200	\$1,659,011
21	MORTGAGE CAP. DEVEL CORP	18	\$25,453,000	\$1,414,056
22	CALIFORNIA STATEWIDE CERT. DEV	18	\$15,785,000	\$876,944
23	SECURITY BANK OF CALIFORNIA	18	\$10,761,500	\$597,861
24	PACIFIC ENTERPRISE BANK	17	\$21,336,000	\$1,255,059
25	LIVE OAK BANKING COMPANY	17	\$14,392,000	\$846,588
26	MUFG UNION BANK NATL ASSOC	17	\$9,981,100	\$587,124
27	COMMERCEWEST BANK	17	\$9,346,700	\$549,806
28	CDC SMALL BUSINESS FINANCE COR	17	\$2,627,400	\$154,553
29	SOUTHLAND ECONOMIC DEVEL CORP	16	\$11,983,000	\$748,938
30	CITY NATIONAL BANK	16	\$3,250,000	\$203,125
31	BANK OF AMERICA NATL ASSOC	16	\$1,260,000	\$78,750
32	FIRST CHOICE BANK	15	\$20,255,600	\$1,350,373
33	COMMONWEALTH BUSINESS BANK	15	\$8,849,000	\$589,933
34	HANMI BANK	14	\$7,321,000	\$522,929
35	CALIFORNIA BANK & TRUST	14	\$2,409,700	\$172,121
36	UNITI BANK	13	\$7,822,000	\$601,692
37	CITIBANK, N.A.	12	\$1,603,600	\$133,633
38	COMERICA BANK	12	\$1,087,000	\$90,583
39	COMMERCE BK OF TEMECULA VALLEY	11	\$10,665,500	\$969,591
40	GBC INTERNATIONAL BANK	11	\$6,593,700	\$599,427
41	PACIFIC PREMIER BANK	11	\$4,997,500	\$454,318
42	BAY AREA EMPLOYMENT DEVEL CO	10	\$10,669,000	\$1,066,900
43	AMPAC TRI-STATE CDC, INC.	9	\$5,146,000	\$571,778
44	LANDMARK CERT. DEVEL CORP	8	\$5,025,000	\$628,125
45	MANUFACTURERS BANK	8	\$4,860,000	\$607,500
46	FIRST GENERAL BANK	8	\$4,700,000	\$587,500
47	ENTERPRISE FUNDING CORPORATION	8	\$4,228,000	\$528,500

<i>Rank</i>	<i>Lender Name</i>	<i># of Loans</i>	<i>\$ Amount of Loans</i>	<i>Average \$/Loan</i>
48	RABOBANK, NATIONAL ASSOCIATION	8	\$1,135,000	\$141,875
49	RIDGESTONE BANK	7	\$18,305,500	\$2,615,071
50	US METRO BANK	7	\$12,433,500	\$1,776,214
51	ROYAL BUSINESS BANK	7	\$11,945,000	\$1,706,429
52	OPEN BANK	7	\$7,069,000	\$1,009,857
53	UNITED BUSINESS BANK, F.S.B.	6	\$6,747,500	\$1,124,583
54	EVERTRUST BANK	6	\$5,603,000	\$933,833
55	MISSION VALLEY BANK	6	\$4,917,200	\$819,533
56	INTERNATL CITY BANK NATL ASSOC	6	\$1,308,500	\$218,083
57	GOLDEN PACIFIC BANK NATL ASSOC	6	\$550,000	\$91,667
58	CATHAY BANK	5	\$7,275,000	\$1,455,000
59	COMMERCIAL BANK OF CALIFORNIA	5	\$3,929,000	\$785,800
60	CTBC BANK CORP. (USA).	5	\$3,213,000	\$642,600
61	AMERICANWEST BANK	5	\$768,000	\$153,600
62	VALLEY ECONOMIC DEVEL CORP.	5	\$735,000	\$147,000
63	WESTERN ALLIANCE BANK	4	\$9,317,200	\$2,329,300
64	HOMESTREET BANK	4	\$8,800,000	\$2,200,000
65	PACIFIC MERCANTILE BANK	4	\$6,905,000	\$1,726,250
66	PACIFIC WESTERN BANK	4	\$5,217,000	\$1,304,250
67	MEADOWS BANK	4	\$4,510,000	\$1,127,500
68	FIRST HOME BANK	4	\$1,125,000	\$281,250
69	UNITED PACIFIC BANK	3	\$4,965,000	\$1,655,000
70	PREMIER BUSINESS BANK	3	\$3,822,000	\$1,274,000
71	AMERICAN CONTINENTAL BANK	3	\$1,806,000	\$602,000
72	UNITED MIDWEST SAVINGS BANK	3	\$1,460,000	\$486,667
73	UMPQUA BANK	3	\$1,286,400	\$428,800
74	SO CAL CDC	3	\$1,021,000	\$340,333
75	SPIRIT OF TEXAS BANK, SSB	3	\$987,000	\$329,000
76	ALTERRA BANK	3	\$880,000	\$293,333
77	COMMUNITY REINVESTMENT SMALL B	3	\$764,000	\$254,667
78	BANK OF SOUTHERN CALIFORNIA NA	3	\$572,000	\$190,667
79	GROW AMERICA FUND INC	2	\$2,700,000	\$1,350,000
80	PACIFIC COMMERCE BANK	2	\$2,499,000	\$1,249,500
81	UNITED COMMUNITY BANK	2	\$2,377,000	\$1,188,500
82	FIRST COMMUNITY BANK	2	\$2,050,000	\$1,025,000
83	CALIFORNIA CU	2	\$1,422,000	\$711,000
84	YADKIN BANK	2	\$1,310,000	\$655,000
85	FIRST-CITIZENS BK & TR CO	2	\$1,009,000	\$504,500
86	COMMUNITY VALLEY BANK	2	\$997,500	\$498,750
87	PLUMAS BANK	2	\$877,100	\$438,550
88	SQUARE 1 BANK	2	\$760,500	\$380,250
89	SAN DIEGO PRIVATE BANK	2	\$655,000	\$327,500
90	WEST TOWN BANK & TRUST	2	\$535,000	\$267,500
91	ORANGE COUNTY BUSINESS BANK	2	\$500,000	\$250,000
92	FIRST MOUNTAIN BANK	2	\$488,000	\$244,000
93	STEARNS BK NATL ASSOC	2	\$454,000	\$227,000
94	FIRST COMMERCIAL BANK (USA)	2	\$350,000	\$175,000
95	INDEPENDENCE BANK	2	\$300,000	\$150,000
96	PROAMERICA BANK	2	\$205,000	\$102,500
97	BANC OF CALIFORNIA NATL ASSOC	1	\$5,000,000	\$5,000,000
98	GOLDEN BANK NATL ASSOC	1	\$4,300,000	\$4,300,000
99	BRIDGE BANK NATL ASSOC	1	\$3,500,000	\$3,500,000
100	EH NATIONAL BANK	1	\$2,260,000	\$2,260,000
101	NEWTEK SMALL BUS. FINANCE INC.	1	\$1,350,000	\$1,350,000
102	TRADITION CAPITAL BANK	1	\$1,300,000	\$1,300,000
103	COASTAL BUSINESS FINANCE	1	\$942,000	\$942,000
104	TECHNOLOGY CU	1	\$695,000	\$695,000
105	ADVANTAGE CERT. DEVEL CORP	1	\$677,000	\$677,000
106	ONEWEST BANK NATL ASSOC	1	\$579,200	\$579,200

<i>Rank</i>	<i>Lender Name</i>	<i># of Loans</i>	<i>\$ Amount of Loans</i>	<i>Average \$/Loan</i>
107	FIRST CHATHAM BANK	1	\$550,000	\$550,000
108	CONESTOGA BANK	1	\$524,400	\$524,400
109	TITAN BANK, NATIONAL ASSOCIATI	1	\$518,000	\$518,000
110	THE BANCORP BANK	1	\$514,000	\$514,000
111	TOMATOBANK	1	\$500,000	\$500,000
112	FIRST BANK FINANCIAL CENTRE	1	\$462,000	\$462,000
113	SCE FCU	1	\$351,000	\$351,000
114	WALLIS STATE BANK	1	\$350,000	\$350,000
115	SUNWEST BANK	1	\$350,000	\$350,000
116	WOORI AMERICA BANK	1	\$310,000	\$310,000
117	VILLAGE BANK AND TRUST	1	\$300,000	\$300,000
118	U T FCU	1	\$300,000	\$300,000
119	BANK OF AMERICAN FORK	1	\$150,000	\$150,000
120	CENTRAL BK & TRUST A DIVISION	1	\$100,000	\$100,000
121	BANK OF HAWAII	1	\$100,000	\$100,000
122	FIRST FINANCIAL BANK	1	\$40,000	\$40,000
123	OBDC SMALL BUSINESS FINANCE	1	\$20,000	\$20,000
	<i>TOTALS:</i>	<i>1,806</i>	<i>\$987,443,400</i>	<i>\$546,757</i>